

BITS BioCyTiH Foundation

(A section 8 company)

Ref.: BioCyTiH/HR/2021

Date: July 26, 2021

Job Notification

Applications are invited in the name of the Chairman BITS BioCyTiH Foundation for filling up the below position at BITS BioCyTiH Foundation, details are mentioned below:

Position: Chief Executive Officer @ TIH

Location: Pilani

Job Description of CEO

Key roles and responsibilities:

- CEO will direct all aspects of the TIH to drive and oversee Programs to deliver targets agreed under the TIH program. Should be able to work with the Hub Governing Body (HGB) and the execution team.
- Direct and manage processes transforming TIH as the innovation hub in the ecosystem to facilitate new business avenues in India and international markets.
- Policies: Establish policies that promote TIH Vision, mission and culture including research, innovation, IPR Management, technology development and commercialization, entrepreneurship partnerships with industry, collaborative research with various relevant stake holders, content/ schedule for training, mentor engagement, incubator, venture creation, policies and others.
- Ethics & Compliances: Ensure all ethics, statutory compliances are met, all lease and other documentation is issued appropriately, tracked, and regulations are adhered and provide information for management reporting and prepare reports as necessary.
- Finance management: Managing the fund for various projects/activities at TIH and outside.
- Documentation & Reporting: CEO Should be able to work with the staff to define mission, staff management, financial management, legal issues management, accountability, and effectiveness. CEO will work directly with team for the implementation of the individual programs and for gathering relevant information for any grant reporting and preparing and submitting grant reports where required.

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- Onboarding of clients: Develop and execute the strategy for with individual program managers for outreach, scouting, evaluating, selection and onboarding of quality and innovative R&D projects, start-ups, companies etc. Provide support to the professors, students, research collaborators for their day-to-day research requirement.
- Operational and engagement strategy: Develop, and execute a rolling calendar of for the entire community, both internally and externally, for call for research proposals, startup applications and fellowship applications
- Publicity and communication: Manage communication and community outreach about TIH and its activities through media including print, social media, television and events.
- Ecosystem Engagement: Good understanding and access to the national and international R&D in academic and industry, entrepreneurship ecosystem to provide high-quality mentor and advisory support to the projects, scientific staff, fellows (Post Docs/PhDs/masters). Especially engage with Donors (e.g. Government, Corporates, business consortium), Start-ups (e.g. start-up specific programs and session), and Mentors from industry, corporates, advisors, regulatory bodies, and domain experts. Involve in licensing with investors, incubators, and institutes.
- Sustainability of TIH: CEO will work towards sustainability of the TIH by exploring funding opportunities through grants and proposal for generating funding from government agencies, under CSR, sponsored and collaborative research. CEO should be well versed with the different funding schemes for R&D hubs, science parks, incubators, start-ups and opportunities under Corporate Social Responsibility.

Required Qualities of CEO:

- A dynamic professional looking for a challenging opportunity in order to achieve the goals of the Hub in order to translate research into products.
- Must have prior experience in translational work of research into products in industry, association, and similar organizations.
- Must carry fair understanding of IP, technology commercialization, negotiation and deal making.
- Must have gravitas and commanding respect, ability to interact comfortably with eminent and senior professors, professionals, students, collaborators, and other stakeholders.
- Must be enthusiastic to travel extensively and his/her life situation should allow for them.
- Must have effective communication, collaboration/partnership, organizational development and Planning and management skills.
- Must be a believer of strong bias for action.

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Qualification:

Postgraduate or Doctoral Degree in Engineering/Science/Management from leading Indian/Global Science & Technology and/or Management Institutes.

Experience:

- Candidate with PhD must have more than 10 years of work experience with at least 2 years in leading an organization or organization unit of significant size in C level (overall responsibility)
- Candidate with MTech must have more than 15 years of work experience with at least 2 years in leading an organization or organization unit of significant size in C level (overall responsibility)
- Candidate with MBA must have more than 10 years of work experience with at least 2 years in leading an organization or organization unit of significant size in C level (overall responsibility)
- The work experience should include technology business management, people management, training and competency development, marketing, business development, strategy formation, customer and partner management, procurement and legal contracting.
- Experience in product development and/or CPS / Bio-CPS will be an added advantage.
- Exposure to government processes and academic institutions will be an added advantage.
- Knowledge of intellectual property management, industry academia collaboration and venture capital investment will be an added advantage.

Compensation: Rs. 25 Lakh annual CTC (commensurate with experience, and negotiable for deserving candidates with superior and relevant experience). Target based additional performance incentives. In addition, on campus accommodation shall be provided as per institute policy.

Tenure: 5 years (Renewable based on performance)

Age: Preferably less than 50 years

Please submit your application addressing the Chairman - BITS BioCyTiH Foundation to gad@biocytiH.co.in with a subject line “Application for the position of Chief Executive Officer @ TIH” along with copies of the testimonials by 07-August-2021.